



**Douglas B. Fay**  
CEO  
Globex International Group

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### **Summary**

32 years of multinational insurance experience and expertise in underwriting, brokering and consulting. In-country experience throughout Europe. Developed and managed several global networks and underwrote and managed several major Fortune 100 companies.

### **International Management**

- Principal – Globex International Group. Account Executive, network manager, strategic growth initiatives.
- Manager – International Operations – Arkwright/Hobbs Group
- Manager – A&A – Global Business Unit – New York region.
- Assistant Manager – A&A – Los Angeles – Developed and managed Euro Disney account
- European Casualty Manager – AIU – Europe
- International Casualty Manager – AIU – Washington, DC
- International Account Executive – Chubb& Son. New Jersey

### **Education**

- Bucknell University, Lewisburg, PA – BA – International Relations/German
- Universität Heidelberg, Heidelberg, Germany – International Relations/Political Science.

Mr. Fay is a seasoned multinational insurance expert. He is fluent in German and French and has spent significant time with multinational customers, brokers and insurance companies across the globe. His international insurance expertise is primarily in Property, Casualty and Construction. His primary focus is in identifying trends and opportunities and the global market place and ensuring Globex is well positioned – on behalf of our clients – to take advantage of these opportunities.